REDACTED

Module 7

Data Management

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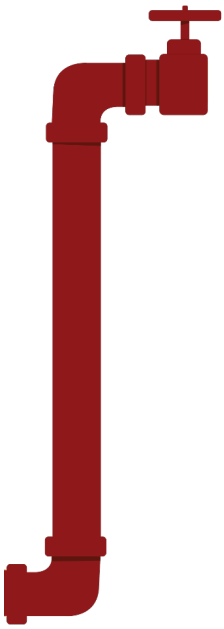

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Confidential Information

[redacted] SERVICES AGREEMENT

by and between

National Grid USA Service Company, Inc.
and

[redacted]

[redacted]

[redacted]
Confidential Information

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Exhibit C - Examples of National Grid Material
Exhibit D - List of Representatives Authorized to Receive CEII
Exhibit E - Background Check Procedures

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Statement of Work
Gas Business Enablement

SECTION 1: STATEMENT OF WORK DETAILS

[redacted]

SECTION 2: STATEMENT OF WORK AUTHORIZATION

National Grid USA Service Company, Inc. ("National Grid") and Consultant hereby acknowledge and agree to the terms of this Statement of Work (or "SoW") and to the performance of the Services and the Deliverables specified in this Statement of Work by Consultant for and on behalf of National Grid in accordance with the terms and conditions of the Agreement. Capitalized terms defined in this Statement of Work shall have the meanings set forth herein. If a capitalized term is not defined herein, it shall have the meaning set forth in the Agreement. Any Changes to this Statement of Work must be managed in accordance with the change control provisions of the Agreement.

National Grid Authorization

[redacted]

Consultant Authorization

[redacted]

<<<Note: if attachments are required in order to provide further information in any section of this SoW, list the attachments in the relevant section below, assign a sequential number to each and attach copies of the documents at the end of this SoW>>>

SECTION 3: OVERVIEW

[redacted]

[redacted]

SECTION 4: SCOPE OF SERVICES

[redacted]

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[redacted]

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[redacted]

SECTION 5: DELIVERABLES

[redacted]

[redacted]

[redacted]

SECTION 6: IMPLEMENTATION PLAN

[redacted]

[redacted]

SECTION 7: RESOURCING

[redacted]

SECTION 8: FEES AND EXPENSES

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SECTION 9: [redacted]

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SECTION 10: SERVICE LEVELS

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SECTION 11: GENERAL

Intentionally Left Blank

SECTION 12: STATEMENT OF WORK CONTACTS

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June 15, 2017

National Grid

[redacted]

40 Sylvan Road

Waltham, MA 02415

Re: RFP [redacted]

Dear [redacted]

[redacted] is excited to submit this proposal to National Grid, responding to the RFP requesting [redacted] services in support of your [redacted] program.

The expert team we are proposing, our approach, tools and methodologies, and [redacted] years of experience will all be brought to bear to excel in the [redacted] role.

- [redacted]
  - [redacted]
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EXECUTIVE SUMMARY

Overview / our understanding of National Grid's objectives and needs

National Grid is one of the largest investor owned energy companies in the world, playing a vital role in delivering gas and electricity to millions of people in the US and UK.

National Grid has launched a truly transformational [redacted] program to secure and expand their leadership position in the development and operation of safe, reliable and sustainable energy infrastructure, while meeting the needs of their Customers, and generating value for their investors.

[redacted]

Our Approach

[redacted]

- [redacted]
- [redacted]

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1 APPROACH AND METHODOLOGY

[redacted]

Figure 1: [redacted]

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1.1 [redacted]

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Figure 2: [redacted]

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1.2 [redacted]

1.2.1 Overview

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Figure 3: [redacted]

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Figure 4: [redacted]

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Figure 5: [redacted]

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2 ENGAGEMENT PLAN

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3 PROJECT TIMELINE

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4 PROJECT PLAN

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5 PROJECT DELIVERABLES

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6 PROJECT GOVERNANCE

[redacted]

Figure 6. [redacted]

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7 TEAM STRUCTURE AND IDENTIFICATION

[redacted]

Figure 7. [redacted]

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8 BIOGRAPHIES

[redacted]

[redacted]

Detailed resumes for each of our team members are available on request.

9 TOOLS AND TEMPLATES

[redacted]

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9.1 [redacted]

[redacted]

Figure 8: [redacted]

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9.2 [redacted]

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Figure 9. [redacted]

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Figure 10. [redacted]

9.3 [redacted]

[redacted]

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10 SKILLS & EXPERTISE

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[redacted]

REDACTED

11 EXPERIENCE AND REFERENCES

[redacted]

[redacted]

[redacted]

12 COMPANY INFORMATION

[redacted]

REDACTED

13 CASE STUDY: [redacted]

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Figure 11. [redacted]

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National Grid Service Company USA, Inc.

Selection Initiative [redacted]

Candidate Price Book
v2

Submitted by:

[redacted]
Company Name

REDACTED

National Grid -- [redacted]

Instructions

[redacted]

Contents

Worksheet name	Description	Input Required?
0. Cover	Cover sheet	Candidate input required
1. Instructions	Candidates are required to read the instruction carefully before completing the workbook	Information only

[redacted]

General instructions

Please provide your responses in the yellow shaded cells only and ONLY use the format provided.

Please adhere to the RFP guidelines when completing the document:

1 Please stick to the file naming convention '**[company name]** - NG [redacted] PriceBook', where [company name] is your company's name or abbreviation
2 Please do not change the structure, cell formatting or formulae within this workbook in any way, e.g. do not delete, add, merge, or de-merge any cells.
3 Please do not rename any of the worksheets.
4 Please do not submit extra notes / comments unless they are really necessary; only provide information that has been requested.
5 Please provide all figures in USD exclusive of sales tax.

Color Coding

Color	Description of Cells	Instructions
Yellow cells	Need to be populated/amended by the Candidate	Populate/Amend
Grey cells	Are calculated automatically	Validate

REDACTED

National Grid -- [redacted]
Summary of Proposal

[redacted]

Summary of Proposal -- ALL ACTIVITIES

NO INPUT REQUIRED

		FIXED PRICE PROPOSAL				
Activity #	Module	Consultant Days per Performance of the Activity	Expenses NTE %	Proposed Cost per Performance of the Activity	Anticipated Performances	Total Proposed Costs for Activity
1	[redacted]					
2						
3						
4						
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8						
9						
10						

REDACTED

National Grid -- [redacted]

[redacted]

Per Diem Rates

Instructions

[redacted]

PROPOSED TIME & MATERIAL RATES

	Title	Description of Key Responsibilities	Per Diem Billing Rate
	EXAMPLE-- Analyst	[redacted]	
1	Partner		
2	Director		
3	Managing Consultant		
4	Principal Consultant		
5	Consultant		
6	Consultant Analyst		
7	Analyst		
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REDACTED

National Grid -- [redacted]

Fixed Price Proposal

[redacted]

ACTIVITY 1

Instructions for the tables below

-- Use yellow spaces provided to describe the proposed Activity and identify the Titles involved as well as associated Days for a single performance of the Activity.
-- Consultant Expenses will be billed as incurred, subject to a max. percentage of consulting fees. Specify the "not to exceed" percentage in the space provided.
-- Use the section at the bottom of the tab to input any costs beyond consultant fees & expenses.
-- Do not change the structure or formatting of this workbook in any way (for example, do not delete, add, merge, or de-merge any cells).

[redacted]

National Grid -- [redacted]

Fixed Price Proposal

[redacted]

ACTIVITY 2

Instructions for the tables below

-- Use yellow spaces provided to describe the proposed Activity and identify the Titles involved as well as associated Days for a single performance of the Activity.
-- Consultant Expenses will be billed as incurred, subject to a max. percentage of consulting fees. Specify the "not to exceed" percentage in the space provided.
-- Use the section at the bottom of the tab to input any costs beyond consultant fees & expenses.
-- Do not change the structure or formatting of this workbook in any way (for example, do not delete, add, merge, or de-merge any cells).

[redacted]

REDACTED

[redacted]

National Grid -- [redacted]

Fixed Price Proposal

ACTIVITY 3

Instructions for the tables below

-- Use yellow spaces provided to describe the proposed Activity and identify the Titles involved as well as associated Days for a single performance of the Activity.
-- Consultant Expenses will be billed as incurred, subject to a max. percentage of consulting fees. Specify the "not to exceed" percentage in the space provided.
-- Use the section at the bottom of the tab to input any costs beyond consultant fees & expenses.
-- Do not change the structure or formatting of this workbook in any way (for example, do not delete, add, merge, or de-merge any cells).

[redacted]

National Grid -- [redacted]

Fixed Price Proposal

[redacted]

ACTIVITY 4

Instructions for the tables below

-- Use yellow spaces provided to describe the proposed Activity and identify the Titles involved as well as associated Days for a single performance of the Activity.
-- Consultant Expenses will be billed as incurred, subject to a max. percentage of consulting fees. Specify the "not to exceed" percentage in the space provided.
-- Use the section at the bottom of the tab to input any costs beyond consultant fees & expenses.
-- Do not change the structure or formatting of this workbook in any way (for example, do not delete, add, merge, or de-merge any cells).

[redacted]

National Grid -- [redacted]

Fixed Price Proposal

[redacted]

ACTIVITY 5

Instructions for the tables below

-- Use yellow spaces provided to describe the proposed Activity and identify the Titles involved as well as associated Days for a single performance of the Activity.
-- Consultant Expenses will be billed as incurred, subject to a max. percentage of consulting fees. Specify the "not to exceed" percentage in the space provided.
-- Use the section at the bottom of the tab to input any costs beyond consultant fees & expenses.
-- Do not change the structure or formatting of this workbook in any way (for example, do not delete, add, merge, or de-merge any cells).

[redacted]

National Grid -- [redacted]

Fixed Price Proposal

[redacted]

ACTIVITY 6

Instructions for the tables below

-- Use yellow spaces provided to describe the proposed Activity and identify the Titles involved as well as associated Days for a single performance of the Activity.
-- Consultant Expenses will be billed as incurred, subject to a max. percentage of consulting fees. Specify the "not to exceed" percentage in the space provided.
-- Use the section at the bottom of the tab to input any costs beyond consultant fees & expenses.
-- Do not change the structure or formatting of this workbook in any way (for example, do not delete, add, merge, or de-merge any cells).

[redacted]

REDACTED

National Grid -- [redacted]

Fixed Price Proposal

[redacted]

ACTIVITY 7

Instructions for the tables below

-- Use yellow spaces provided to describe the proposed Activity and identify the Titles involved as well as associated Days for a single performance of the Activity.
-- Consultant Expenses will be billed as incurred, subject to a max. percentage of consulting fees. Specify the "not to exceed" percentage in the space provided.
-- Use the section at the bottom of the tab to input any costs beyond consultant fees & expenses.
-- Do not change the structure or formatting of this workbook in any way (for example, do not delete, add, merge, or de-merge any cells).

[redacted]

[redacted]

National Grid -- [redacted]

Fixed Price Proposal

ACTIVITY 8

Instructions for the tables below

-- Use yellow spaces provided to describe the proposed Activity and identify the Titles involved as well as associated Days for a single performance of the Activity.
-- Consultant Expenses will be billed as incurred, subject to a max. percentage of consulting fees. Specify the "not to exceed" percentage in the space provided.
-- Use the section at the bottom of the tab to input any costs beyond consultant fees & expenses.
-- Do not change the structure or formatting of this workbook in any way (for example, do not delete, add, merge, or de-merge any cells).

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National Grid -- [redacted]

Fixed Price Proposal

[redacted]

ACTIVITY 9

Instructions for the tables below

-- Use yellow spaces provided to describe the proposed Activity and identify the Titles involved as well as associated Days for a single performance of the Activity.
-- Consultant Expenses will be billed as incurred, subject to a max. percentage of consulting fees. Specify the "not to exceed" percentage in the space provided.
-- Use the section at the bottom of the tab to input any costs beyond consultant fees & expenses.
-- Do not change the structure or formatting of this workbook in any way (for example, do not delete, add, merge, or de-merge any cells).

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National Grid -- [redacted]

Fixed Price Proposal

ACTIVITY 10

Instructions for the tables below

-- Use yellow spaces provided to describe the proposed Activity and identify the Titles involved as well as associated Days for a single performance of the Activity.
-- Consultant Expenses will be billed as incurred, subject to a max. percentage of consulting fees. Specify the "not to exceed" percentage in the space provided.
-- Use the section at the bottom of the tab to input any costs beyond consultant fees & expenses.
-- Do not change the structure or formatting of this workbook in any way (for example, do not delete, add, merge, or de-merge any cells).

[redacted]

REDACTED

REDACTED

National Grid -- [redacted]

Project Staffing

[redacted]

Instructions

-- Use the table below to identify the individuals expected to be involved in delivery of the Module, and to describe their roles & background.
-- Additional rows may be added if necessary. Do not change the structure or formatting of this workbook in any other way (for example, do not delete, add, merge, or de-merge any cells).

[redacted]

REDACTED

nationalgrid

National Grid Service Company USA, Inc.

Selection Initiative for
Gas Business Enablement (GBE)

[redacted]

Candidate Price Book
v3

Submitted by:

[redacted]
Company Name

REDACTED

National Grid -- Gas Business Enablement -- Systems Integration Services
Instructions

nationalgrid

Contents

Worksheet name	Description	Input Required?
0. Cover	Cover sheet	Candidate input required
1. Instructions	Candidates are required to read the instruction carefully before completing the workbook	Information only

[redacted]

General instructions

Please provide your responses in the yellow shaded cells only and ONLY use the format provided.

Please adhere to the RFP guidelines when completing the document:

1 Please stick to the file naming convention '**[company name]** - NG SI PriceBook', where [company name] is your company's name or abbreviation
2 Please do not change the structure, cell formatting or formulae within this workbook in any way, e.g. do not delete, add, merge, or de-merge any cells.
3 Please do not rename any of the worksheets.
4 Please do not submit extra notes / comments unless they are really necessary; only provide information that has been requested.
5 Please provide all figures in USD exclusive of sales tax.

Color Coding

Color	Description of Cells	Instructions
Yellow cells	Need to be populated/amended by the Candidate	Populate/Amend
Grey cells	Are calculated automatically	Validate

REDACTED

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